



Pohs Institute
1400 Old Country Rd. Suite C100
Westbury, NY 11590
Phone: 516-997-8360
Fax: 516-997-5446

Locations: NYC, Westchester, Westbury
Approved by the NY Dept of Financial Services
Stan Gruverman, *President*
www.pohsinstitute.com

PERSONAL LINES INSURANCE **2019 SCHEDULE**

TUITION - \$495 (INCLUDES TEXTBOOKS)
****Minimum Deposit \$300.00****

COURSE HIGHLIGHTS

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| <ul style="list-style-type: none">• Property Basics• Dwelling Policy• Homeowners Section I• Homeowners Section II• General Insurance | <ul style="list-style-type: none">• Personal Auto Policy• Fire Basics• Personal Umbrella• Flood• State Specific Insurance laws |
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COURSE PROCEDURES

TEXT BOOKS

Students ***are required*** to obtain the textbook ***prior to*** the beginning of class in order to complete a mandatory self-study assignment due on the first day of class. Students may arrange to pay a \$16 shipping & handling fee when registering for class ***or*** pick-up the textbook free of charge from the Westbury or NYC school locations. Textbooks are shipped via UPS Ground 2-Day.

Pohs Institute ***strongly recommends*** all students register at least seven (7) days prior to class in order to properly read, comprehend and complete the first self-study assignment.

SELF-STUDY ASSIGNMENTS

The first self-study assignment is due on the first day of class. The required assignment, along with instructions, will be included with the textbook.

ONLINE PRACTICE EXAMS SPECIAL PACKAGE

Receive the popular Online Practice Exam Access
for only \$40.00* (regularly \$49.95) plus sales tax

Online access purchased **anytime after** time of enrollment will be subject to full \$49.95 price.



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2019 SCHEDULE

<u>Westbury, L.I. location: 1400 Old Country Road., Westbury, NY 11590</u>		
Start Date	Days of Week/Schedule	End Date (Final exam)
Jan 7, 2019	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	January 16
Jan 22	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	February 21
Feb 19 (Tues)	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	February 28
Mar 26	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	April 30
Apr 1	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	April 10
May 13	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	May 22
June 24	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	July 8
Aug 12	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	August 21
Sept 3	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	October 3
Sept 23	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	October 3
Nov 4	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	Nov 13
Nov 12	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	December 14

<u>Manhattan location: 80 Maiden Lane, 9th Floor, New York, NY 10038</u>		
Start Date	Days of Week/Schedule	End Date (Final exam)
Jan 28	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	February 6
Feb 4	Mon/Tues/Thurs (6:30PM-9:30PM)	March 18
Mar 2	Saturday Only (9:00 AM-5:30 PM)	April 13
Mar 11	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	March 20
Apr 8	Mon/Tues/Thurs (6:30PM-9:30PM)	May 16
Apr 22	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	May 1
June 3	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	June 12
June 10	Mon/Tues/Thurs (6:30PM-9:30PM)	July 22
July 22	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	July 31
Sept 3 (Tues)	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	September 12
Sept 9	Mon/Tues/Thurs (6:30PM-9:30PM)	October 22
Oct 15(Tues)	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	October 24
Nov 18	Mon/Tues/Thurs (6:30PM-9:30PM)	January 7,2020
Dec 2	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	December 11

**ALL CLASSES ARE SUBJECT TO MINIMUM REGISTRATION & INCLUDE A \$55 NON-REFUNDABLE REGISTRATION FEE **



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Personal Lines Course Registration Form

POHS ASSURANCE POLICY

Pohs assures you the opportunity to return for training for up to 12 months from the start of class at no additional tuition to any student who has completed their financial obligation.

FAX FORM TO: 516-997-5446 OR SCAN AND EMAIL TO REGISTRATION@POHSINSTITUTE.COM

Form fields for personal and business information including Date of Course, Course, Location, Last Name, First Name, Initial, Home Address, City, State, Zip, Home Phone, Employed By, Business Address, City, State, Zip, Business Phone, E-Mail, and Occupation.

Payment section including 'Please check all that apply' with checkboxes for Class Tuition (\$819), Shipping/Handling (\$16), and Online Exam Review (\$40 + sales tax). Includes 'Ship to' options (Home, Business, I'll Pick Up), a 'TOTAL' field, and 'Payment Type' options (VISA, MASTERCARD, AMEX, CHECK). Also includes fields for NAME ON CREDIT CARD, CREDIT CARD #, EXP. DATE, SECURITY CODE, and BILLING ADDRESS.

*IN THE EVENT OF A RETURNED CHECK A \$35 PENALTY WILL BE IMPOSED AND NO FURTHER CHECKS WILL BE ACCEPTED.

POHS RESERVES THE RIGHT TO CANCEL CLASSES DUE TO INSUFFICIENT REGISTRATION. IN THE EVENT OF A CANCELLED CLASS, ALL TUITION WILL BE RETURNED IN FULL. STUDENTS WHO DO NOT RE-SCHEDULE A CLASS PRIOR TO THEIR ORIGINAL CLASS START DATE WILL BE SUBJECT TO A \$25 RESCHEDULING FEE PAYABLE AT TIME OF RESCHEDULING. PERSONAL LINES INCLUDES A \$55 NON-REFUNDABLE REGISTRATION FEE.

I understand and agree to all of the stated conditions:

Signature: _____ Date: _____