



Pohs Institute
1400 Old Country Rd. Suite C100
Westbury, NY 11590
Phone: 516-997-8360
Fax: 516-997-5446

Locations: NYC, Westchester, Westbury
Approved by the NY Dept of Financial Services
Stan Gruverman, *President*
www.pohsinstitute.com

PERSONAL LINES INSURANCE **2018 SCHEDULE**

TUITION - \$495 (INCLUDES TEXTBOOKS)

****Minimum Deposit \$300.00****

COURSE HIGHLIGHTS

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| <ul style="list-style-type: none">• Property Basics• Dwelling Policy• Homeowners Section I• Homeowners Section II• General Insurance | <ul style="list-style-type: none">• Personal Auto Policy• Fire Basics• Personal Umbrella• Flood• State Specific Insurance laws |
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COURSE PROCEDURES

TEXT BOOKS

Students ***are required*** to obtain the textbook ***prior to*** the beginning of class in order to complete a mandatory self-study assignment due on the first day of class. Students may arrange to pay a \$16 shipping & handling fee when registering for class ***or*** pick-up the textbook free of charge from the Westbury or NYC school locations. Textbooks are shipped via UPS Ground 2-Day.

Pohs Institute ***strongly recommends*** all students register at least seven (7) days prior to class in order to properly read, comprehend and complete the first self-study assignment.

SELF-STUDY ASSIGNMENTS

The first self-study assignment is due on the first day of class. The required assignment, along with instructions, will be included with the textbook.

ONLINE PRACTICE EXAMS SPECIAL PACKAGE

**Receive the popular Online Practice Exam Access
for only \$40.00* (regularly \$49.95) plus sales tax**

Online access purchased **anytime after** time of enrollment will be subject to full \$49.95 price.



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2018 SCHEDULE

<u>Westbury, L.I. location: 1400 Old Country Road., Westbury, NY 11590</u>		
Start Date	Days of Week/Schedule	End Date (Final exam)
Jan 2, 2018 (Tues)	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	January 11
Jan 9	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	February 8
Feb 20 (Tues)	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	March 1
Mar 6	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	April 10
Apr 2	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	April 11
May 14	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	May 23
May 15	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	June 19
June 25	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	July 5
Aug 6	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	August 15
Sept 4	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	October 6
Oct 1	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	October 19
Nov 6	Tues/Thurs (6:30-9:30 PM)/Sat (9:00 AM-3:30 PM)	Dec 8
Nov 12	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	November 21

<u>Manhattan location: 80 Maiden Lane, 9th Floor, New York, NY 10038</u>		
Start Date	Days of Week/Schedule	End Date (Final exam)
Jan 16(Tues)	Mon/Tues/Thurs (6:30PM-9:30PM)	February 27
Jan 29	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	February 7
Mar 3	Saturday Only (9:00 AM-5:30 PM)	April 21
Mar 12	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	March 21
Mar 19	Mon/Tues/Thurs (6:30PM-9:30PM)	April 26
Apr 23	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	May 2
May 29(Tues)	Mon/Tues/Thurs (6:30PM-9:30PM)	July 10
June 4	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	June 13
July 16	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	July 25
July 30	Mon/Tues/Thurs (6:30PM-9:30PM)	September 13
Sept 4 (Tues)	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	September 14
Oct 1	Mon/Tues/Thurs (6:30PM-9:30PM)	November 8
Oct 22	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	October 31
Nov 19	Mon/Tues/Thurs (6:30PM-9:30PM)	January 10,2019
Dec 3	8 DAY ACCELERATED COURSE (Mon-Fri, Mon-Wed 9:00AM-5:00PM)	December 12

**ALL CLASSES ARE SUBJECT TO MINIMUM REGISTRATION & INCLUDE A \$55 NON-REFUNDABLE REGISTRATION FEE **



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Personal Lines Course Registration Form

POHS ASSURANCE POLICY

Pohs assures you the opportunity to return for training for up to 12 months from the start of class at no additional tuition to any student who has completed their financial obligation.

FAX FORM TO: 516-997-5446 OR SCAN AND EMAIL TO REGISTRATION@POHSINSTITUTE.COM

Date of Course: _____ Course: _____ Location: _____

Last Name: _____ First Name: _____ Initial: _____

Home Address: _____ Apt/Suite#: _____

City: _____ State: _____ Zip: _____

Home Phone: _____

Employed By: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ E-Mail: _____

Occupation: _____

Please check all that apply:	
<input type="checkbox"/> Class Tuition (includes text).....	\$495
<input type="checkbox"/> Shipping/Handling (UPS Ground).....	\$16
<input type="checkbox"/> Online Exam Review	\$40 + sales tax
(special package price – regularly \$49.95)	
<u>Ship to:</u> <input type="checkbox"/> Home <input type="checkbox"/> Business <input type="checkbox"/> I'll Pick Up	
TOTAL: \$ _____	
Payment Type:	
<input type="checkbox"/> VISA	<input type="checkbox"/> MASTERCARD
<input type="checkbox"/> AMEX	<input type="checkbox"/> CHECK
CREDIT CARD # _____	EXP. DATE: _____
BILLING ADDRESS: <input type="checkbox"/> Home <input type="checkbox"/> Business <input type="checkbox"/> Other _____	SECURITY CODE: _____
*CHECK # _____ (books cannot be shipped until check clears)	

*IN THE EVENT OF A RETURNED CHECK A \$35 PENALTY WILL BE IMPOSED AND NO FURTHER CHECKS WILL BE ACCEPTED.

POHS RESERVES THE RIGHT TO CANCEL CLASSES DUE TO INSUFFICIENT REGISTRATION. IN THE EVENT OF A CANCELLED CLASS, ALL TUITION WILL BE RETURNED IN FULL. STUDENTS WHO DO NOT RE-SCHEDULE A CLASS PRIOR TO THEIR ORIGINAL CLASS START DATE WILL BE SUBJECT TO A \$25 RESCHEDULING FEE PAYABLE AT TIME OF RESCHEDULING. PERSONAL LINES INCLUDES A \$55 NON-REFUNDABLE REGISTRATION FEE.

I understand and agree to all of the stated conditions:

Signature: _____ Date: _____